



WATERMARK PRIVATE PORTFOLIOS MARCH 2023 COMMENTARY

Markets continue to be volatile, both to the upside and downside, with US regional bank risk dominating news headlines in March. Surprisingly, the broader S&P500 held up well as large-cap tech stocks, with large weights in the index, had a strong month (Apple was up 11.9% and Microsoft was up 15.6%) as the US Federal Reserve pumped money into the system and interest rates fell. As a result, the S&P500 finished up 2.6% in CAD, while the TSX Composite Index fell 0.2% as oil and financial companies had poor months.

Government bonds rallied in March as capital rotated into the asset class due to the US regional banking concerns and fears of a pending recession. Interest rates fell quickly over a 5-day period once the banking issue came to light, resulting in the Canadian Universe Bond Index rallying 2.2% in March. However, daily moves in the bond market continue to be larger than expected.

Markets

Global stock markets were extremely volatile in March, especially amongst different sectors, with rates dropping quickly on concerns over the solvency of US regional banks (smaller banks), especially those in California. Based on this fear, the US Regional banking index dropped 28.2% for the month:





WATERMARK PRIVATE PORTFOLIOS MARCH 2023 COMMENTARY

KRE SPDR S&P Regional Banking ETF NYSE

31-Mar-2023

Open 60.50 High 60.86 Low 41.28 Close 43.86 Volume 918.9M Chg -17.18 (-28.15%)

© StockCharts.com

— KRE (Monthly) 43.86
■ Volume 918,941,248





WATERMARK PRIVATE PORTFOLIOS MARCH 2023 COMMENTARY

It seems pretty crazy to us that we're facing our 2nd banking crisis of the last 15 years but central banks have had too big of a footprint in markets for too long, causing massive greed and speculation when keeping rates too low. When it spills to the banking system, as bankers take more risk than necessary (again greed) it can cause the whole economy to slow as credit tightens. In regards to the current banking crisis in the US:

1. When interest rates were low coming out of Covid, smaller banks purchased longer-term bonds with their reserves to receive the higher interest these bonds paid.
2. With low interest rates, banks could profit on the spread they made from receiving larger interest from the longer-term bonds versus the interest they paid out on the cash in the accounts (which at that time was nothing).
3. However, when interest rates started going up due to inflation and concurrently, central banks raised short-term interest rates:
 - a. The longer-term bonds started to decrease in value, resulting in losses for the reserves of these banks (the cash clients deposited into their bank accounts was invested in bonds that were now losing money).
 - b. The banks had to pay higher rates on the cash and for GICs, resulting in losses piling up.
4. When large customers of the Silicon Valley Bank, such as large technology companies, started withdrawing money, the bank was forced to sell long-term bonds at a loss to pay out the clients. Making it worse, accounting rules allowed the banks to hold these bonds at a loss, as long as the intention was not to sell them and hold them to maturity.





WATERMARK PRIVATE PORTFOLIOS MARCH 2023 COMMENTARY

5. When these losses were then reported, it became evident that some banks were also holding large undisclosed losses on their books, and because of these losses, they could not cover all the deposits of all their clients (so if all clients asked for their money, they wouldn't get it).
6. This resulted in a bank run on Silicon Valley Bank and then these concerns spread to other US regional banks.
7. Lastly, European banks that have struggled for years, like Credit Suisse and Deutsche Bank, came under pressure.

In an effort to contain the risk, the US Federal Reserve pumped massive amounts of money into the system during the month while also increasing interest rates another 0.25%, just a few days after the European Central Bank increased interest rates by 0.5%. On one hand, we have central banks pumping the gas pedal by injecting liquidity, while at the same time pushing down on the brake as they raise interest rates, leaving investors confused with their actions as they try to fight off inflation to contain systematic risks that increases with higher interest rates.

With risks in the banking sector percolating, we continue to remain defensive, keeping our equity exposure to a minimum while holding short-term bonds that are yielding 4.8% providing income for our portfolios while we wait for clarity on the economy and for risks to diminish, which will likely take some time.





DISCLAIMER

I have prepared this commentary to give you my thoughts on various investment alternatives and considerations which may be relevant to your portfolio. This commentary reflects my opinions alone and may not reflect the views of Harbourfront Wealth Management. In expressing these opinions, I bring my best judgment and professional experience from the perspective of someone who surveys a broad range of investments. Therefore, this report should be viewed as a reflection of my informed opinions rather than analyses produced by Harbourfront Wealth Management Inc."

Disclaimer – This information transmitted is intended to provide general guidance on matters of interest for the personal use of the reader who accepts full responsibility for its use and is not to be considered a definitive analysis of the law and factual situation of any particular individual or entity. As such, it should not be used as a substitute for consultation with a professional accounting, tax, legal or other professional advisor. Laws and regulations are continually changing, and their application and impact can vary widely based on the specific facts involved and will vary based on the particular situation of an individual or entity. Prior to making any decision or taking any action, you should consult with a professional advisor. The information is provided with the understanding that Harbourfront Wealth Management is not herein engaged in rendering legal, accounting, tax or other professional advice. While we have made every attempt to ensure the information contained in this document is reliable, Harbourfront Wealth Management is not responsible for any errors or omissions, or for the results obtained from the use of this information. All information is provided "as is," with no guarantee of completeness, accuracy, timeliness or as to the outcome to be obtained from the use of this information, and is without warranty of any kind, express or implied. The opinions expressed herein do not necessarily reflect those of Harbourfront Wealth Management Inc. The particulars contained herein were obtained from sources we believe to be reliable but are not guaranteed by us and may be incomplete. The opinions expressed are not to be construed as a solicitation or offer to buy or sell any securities mentioned herein. Harbourfront or any of its connected or related parties may act as financial advisor or fiscal agent for certain companies mentioned herein and may receive remuneration for its services. The comments and information pertaining to any investment products (The Portfolios) sponsored by Willoughby Asset Management are not to be construed as a public offering of securities in any jurisdiction of Canada. The offering of units of The Portfolios is made pursuant to the Offering Memorandum or Simplified Prospectus and only to investors in Canadian jurisdictions. Important information about The Portfolios is contained in the Offering Memorandum or Simplified Prospectus available through Willoughby Asset Management. Commissions, trailing commissions, management fees, performance fees and expenses all may be associated with investments in The Portfolios. Investments in The Portfolios are not guaranteed, their values change frequently, and past performance may not be repeated. Historical annual compounded total returns including changes in unit value and reinvestment of all distributions do not take into account sales, distribution or optional charges or income taxes payable by any security holder that would have reduced returns. Unit values and investment returns will fluctuate and there is no assurance that The Portfolios can maintain a specific net asset value. Harbourfront Wealth Management Inc. ("Harbourfront") has relationships with related and /or connected issuers, which may include the securities or funds discussed in this commentary and are disclosed in our Statement of Policies Regarding Related and Connected Issuers. This policy is included in your new client package, on our website, or can be obtained from your investment advisor on request.

